



DISTRIBUSYS

COMPANY PROFILE

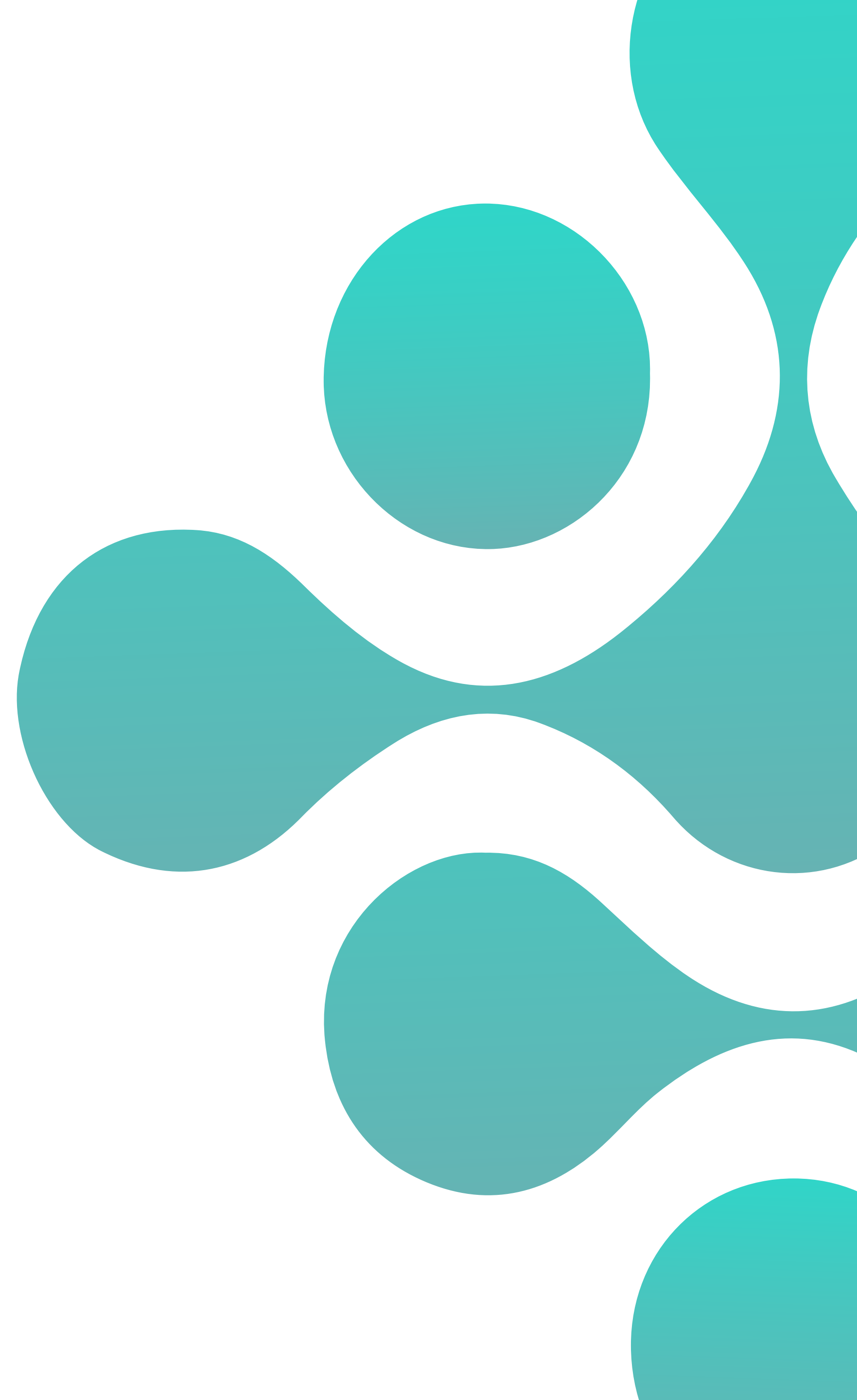


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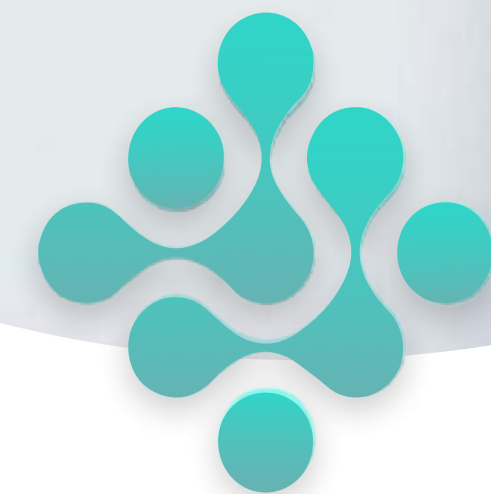
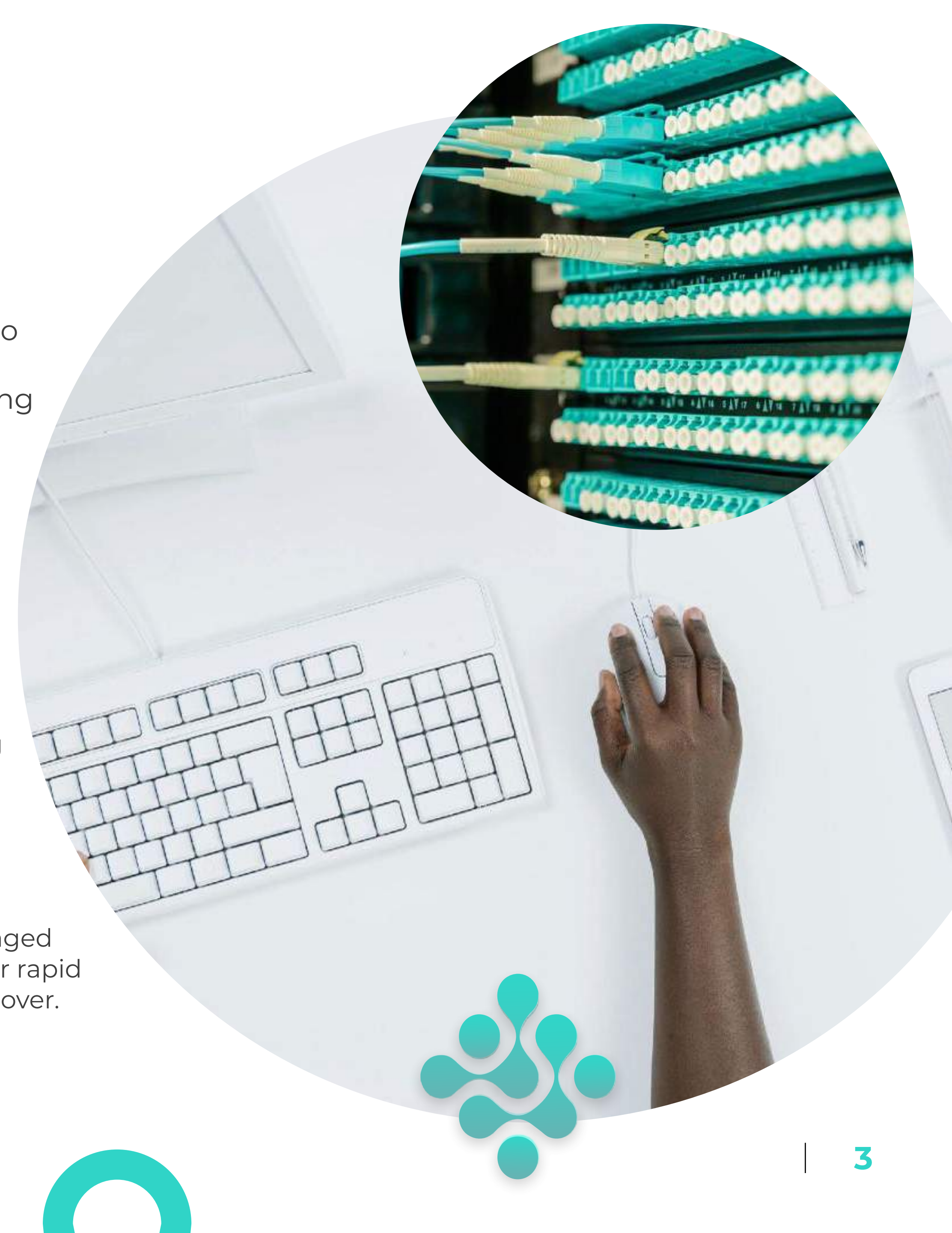
WHERE WE BEGAN

The idea to embark on this journey was put together on a street corner in Pretoria by ambitious young entrepreneurs in October of 2017. The aim was to create a place where the supply of IT Systems and Solutions come together and thus, we named the journey Distribusys and adopted the slogan Providing Systems, Providing Solutions.

All systems go, we set out on a mission. Our primary mission being to understand the mission and objectives of our clients and then position technology to be a major enabler in the achieving of their goals and objectives. This means that we need to maintain a listening ear to what our clients really need and a strong analytical sense to translate the needs into a deliverable system or solution.

Our secondary mission being to innovate by identifying, researching and developing technology-based solutions for problems identified across industries and sectors. This maintains the creative spark that started it all and our desire to be creative thought leaders.

By bringing together a wealth of knowledge and expertise in IT distribution, IT managed services, project management and application development we Geared ourselves for rapid growth and within our first eight months we'd hit the R1 million mark in annual turnover.





HOW WE GO ABOUT OUR BUSINESS

Distribusys is a hub.

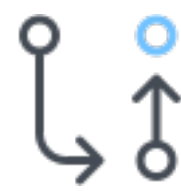
While many in the IT universe, find a niche and operate only within that niche, we decided to deviate from that norm because IT is limitless and interconnected.

It makes more sense for us, as a business, to provide competencies right across from structured cabling, hardware and software sales, professional services and automation all the way through to application development. This way we ensure that we provide our clients with a one stop hub for all their required solutions.

We aim to draw a road map for all our clients on how they can leverage the most from technology.

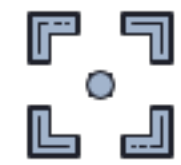
We believe in early adoption, giving credible advice, research and development and partnering through the process rather than being a means to an end.

WHAT DRIVES US



OUR PURPOSE

To position technology as an enabler of growth and differentiation and create innovations that lead to smarter and more agile businesses, industries, cities, and governments



OUR FOCUS AREAS

- Providing right systems and right solutions across the clients' business - analysis and understanding
- Our client's enablement and growth wholistic view of present and future
- The part we play in the client's environment service excellence
- Leading the way for smarter generations thought leadership





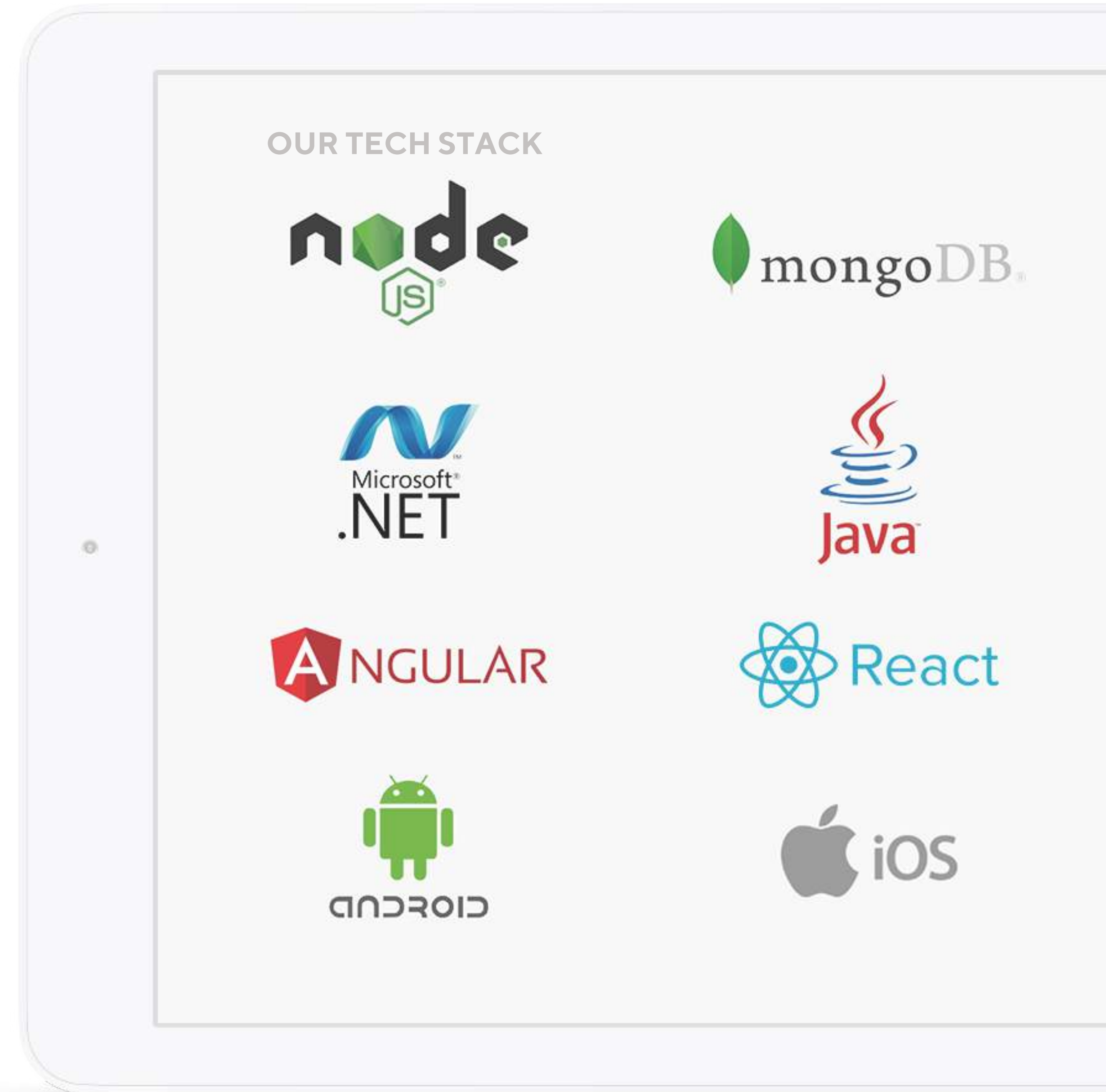
OUR CORE SERVICE OFFERING

Our services cover the whole IT spectrum. Through an understanding of your business we are able to provide innovative services and position your business to use technology as an enabler.

APPLICATION DEVELOPMENT

Our software development team is focused on delivering customised software solutions to clients that differentiate them in the marketplace. Through bespoke solutions, we position technology to enable our clients to meet the rapidly changing demands of their businesses and stay competitive.

Our key differentiator is the qualifications and competencies of our staff and our approach to solving complex software problems. Our aim is to deliver value continuously and keep your software assets agile enough to evolve with your business, its functions, needs and growth.





DATA CENTRE SOLUTIONS

In the digital age, where data is the lifeblood of businesses, having a robust and efficient data centre is paramount. Our Data Centre Solutions provide a comprehensive suite of services designed to meet the evolving needs of your organisation.

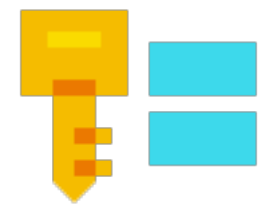
- Data Centre Infrastructure Design
- Data Centre Build
- Data Centre Management



ADVANCED INFRASTRUCTURE SOLUTIONS

Distribusys offers a plethora of infrastructure and structured cabling solutions ranging from access control, data network installations and data centre management, optic fibre and surveillance.

Our advanced infrastructure teams offer installation and maintenance for all your new and existing structured cabling needs.



BUSINESS PROCESS AUTOMATION AND DIGITAL TRANSFORMATION

Our view is that automation unlocks the door to digital transformation. The answer to digital transformation and disruption, lies in software development and business process automation, many organisations are left with questions on where to begin.

That's where we come in. Distribusys assists many organisations get started with dipping their toes into digital transformation by targeting the straightforward automation and digitisation of the existing manual processes used to operate their businesses.

In the next step, we move beyond simple automation of existing processes to identifying and creating new sources of business value and customer engagement, often by using mobility, integrations, UI and UX methodologies and data analytics.





BUSINESS INTELLIGENCE AND DATA MANAGEMENT

Our services in business intelligence and data management assists our clients organise, mine and transform the data held within their organisation as useful information.

We implement business intelligence platforms and position those platforms as decision support systems that will enable decision makers to solve business problems faster and more accurately than ever before.

Our team of data specialists initiate processes which include the sanitisation of data, data warehousing and data analysis. We are then able to generate reporting and dashboards to ensure that information is derived and delivered to those who need it most, anywhere and anytime.

BUSINESS ANALYSIS

We offer business analysis as a service to organisations are constantly in need of business analysis (BA) skills to help you in various business transformation initiatives where information

Our service entails defining by gaining an understanding of processes and strategic business needs

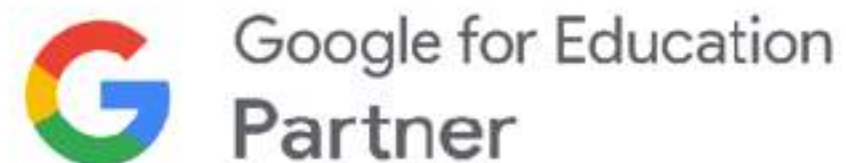
By acting as a "translator" between the business and IT, we improve the quality of the products and services delivered by your IT department.



EDUCATION AND E-LEARNING

The education sector is one that we hold close to our hearts. At Distribusys as it empowers and prepares the next generation. We believe that in the current era, technology is a key part in the transfer of knowledge and in facilitating it and Schools need to be positioned to use technology adequately and effectively in the learning process.

We use technology to design, deliver, administer, facilitate and support learning. We do this through out-of-the-box as well as bespoke e-learning platforms solutions that enable institutions and organisations to educate and facilitate learning in an engaging and interactive way. These solutions allow you to capture and transfer existing knowledge across your organisation as well as to provide training for new skills.



MANAGED SERVICES

Our technical specialists can monitor, manage and support your entire IT environment, providing a single point of contact for technology needs

- ✓ **Operations Service Desk:** Provide a centralized point of contact for IT issues, ensuring quick resolution.
- ✓ **Systems Monitoring:** Continuous monitoring of IT systems to maintain optimal performance.
- ✓ **Management and Support:** Comprehensive management and support for all IT infrastructure.
- ✓ **Critical Service Management:** Proactive management of critical services to minimize downtime.
- ✓ **IT Operations Management:** Oversee IT operations to ensure efficiency and reliability.
- ✓ **Virtual CIO:** Strategic IT guidance to align technology with your business goals.



Dashboard

Satisfaction: ★★★★★

Ticket status: Open: 53, Pending: 12, Overdue: 3

Availability monitoring:

Device type	Online	Offline
Server	+12	+8
PC	+104	+1
Mac	+75	+9
Linux	+64	+2
SNMP	+10	+2

OS platform: Windows: 57%, Mac: 14%, Linux: 11%

Alerts:

Details	Category	Severity
Machine status unknown	Availability	Critical
CPU Load	Performance	Critical
No SNMP response from device	Network	Warning

Patch management status:

Device name	Operating system	Total missing patches
John's PC	Microsoft Windows 11 Entar.	10
Server_Office	Windows Server 2019	8
Lila's Macbook	macOS Ventura 23A5	7
Sara's PC	Microsoft Windows 11 Emor.	5

Partners





IT HARDWARE AND SOFTWARE SUPPLY

We hold excellent relationships with almost every technology distributor in South Africa as well as partnerships with vendors like Dell, Lenovo, Asus, Acer and Microsoft.

We have access to supply hardware and software from leading vendors at the most competitive prices.

Even within the supply of hardware and software, we aim to understand your needs and give adequate advice and options.



PARTNERSHIPS AND SKILL SETS

PARTNERSHIPS



SKILL SETS



CORPORATE SOCIAL INVESTMENT

We believe in giving back to the community and ensuring that we afford an opportunity to win where we can.

This year, Distribusys and its subsidiaries partnered with New Jerusalem Children's Home in Midrand on their Educational; Vocational Training Program and as a part of the Microsoft Partner Network, we will be giving one of the students training to get their Microsoft Technology Associate (MTA) Certification.

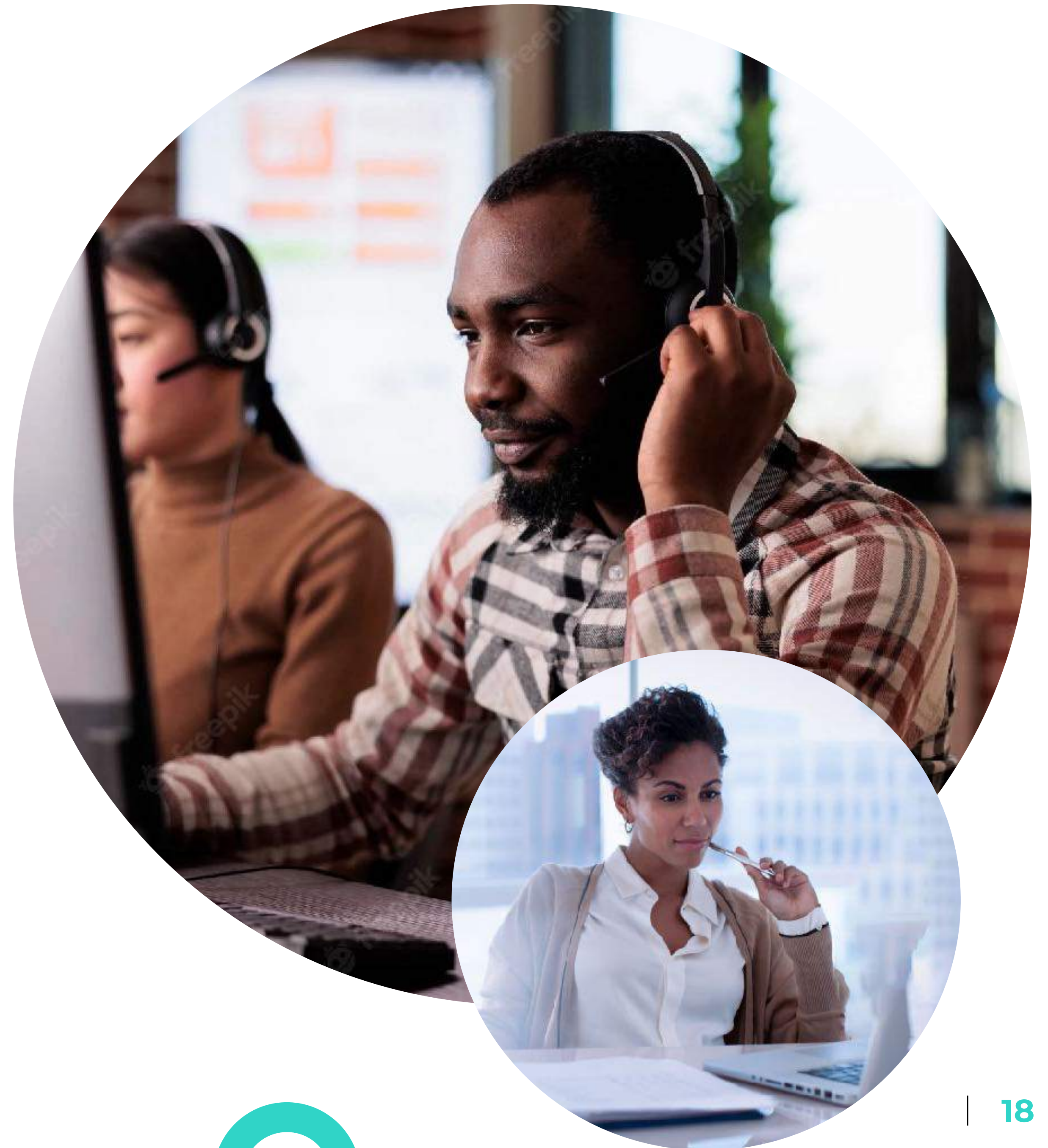


ON TRANSFORMATION

Distribusys is an embodiment and testament of the economic transformation that's taking place in South Africa. Its a business founded by young black entrepreneurs of which, a third of its equity held by a black woman.

We do feel strongly that more can be done in the push towards economic transformation by businesses and institutions. Each having to be more willing to change and give more black people access to the mainstream economy.

We're a Level 1 BBBEE company and our aim is to perpetuate the transformation through ensuring that we remunerate above market and go beyond inspiring black ownership to raising strong layer of black management. In that way, the empowerment becomes broad-based.





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